# **Todd Kremin**

From:

Henry Warner

Sent:

Thursday, August 17, 2006 3:59 PM

To:

'mcs@barronpartners.com'

Cc:

Robert Trumpy

Subject:

Lab123 CEO resume

Attachments: michael sosnowik resume.doc

Matt:

Thanks for the visit. Attached is Mike's resume for your review.

Talk to you tomorrow.

Hank

Henry A. Warner Chief Executive Officer BIOSAFE Medical Technologies, inc. 847-234-8111

Michael Sosnowik

233 Narragansett Ave. Lawrence, N.Y. 11559

516-837-9876

msosnowi@optonline.net

#### Summary

Entrepreneurial mananger with 20 years business experience including the last 9 at a CEO level. Created a new definition and standard within the pharmaceutical distribution business. Created new products. Built major businesses. Strong strategic thinker and team builder.

### Areas of Expertise

- High volume product distribution
- Innovative systems development
- Sales Management
- · Human resource management
- · New product development
- Market Analysis

#### Experience

Quality King Distributors-Q.K. Healthcare inc.

1995-2004

President

Created a multi-year business plan to build the smallest division of a 500mil product distribution company into a stand alone multi billion dollar specialty product distributor.

Responsibilities include verseeing operations gourp, internal and external sales groups and financial department including full P& L responsibility.

- Customized product offerings to meet customer demand.
- Innovative order processing, fulfillment and shipping procedures
- Emphasis on product procurement as a profit center
- Strong negotiating skills

Choice Drug Systems

1992-1995

## **Executive Vice President**

Responsible for operations of the southern region on the company, with full P & L responsibility. Direct report to CEO.

Responsible for management of pharmacy settings including: two long term care, three managed care, five staff model HMO, and three outpatient hospitals.

- Successfully negotiated first capitated pharmacy contracts in a correctional setting.
- Member Pharmacy and Therapeutics committees throughout the country.
- Built adjunct medical supply company
- Expanded formulary use in institutional settings.

Rombro Health Services

1989-1992

Executive Vice President-Principal

Instrumental in building a local pharmacy into a 20mil national pharmacy provider.

Negotiated the sale of the company on behalf of three principals to Choice Drug Systems a public, NASDAQ listed company.